

# Discussion of “From Micro to Macro in an Equilibrium Diffusion Model” Brooks, Donovan, Johnson (2022)

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# Overview

- ▶ Main question:
  - ▶ Importance of knowledge diffusion for aggregate economic outcomes
  - ▶ Growing body of empirical papers use matching interventions to quantify effects
- ▶ This paper:
  - ▶ Standard empirical moments (ATE) can be misleading!
  - ▶ In a (very) large class of models, an **adjusted covariance moment** predicts aggregate effects better

# Economies

- ▶ Consider a set of economies  $\mathcal{E}_i \equiv \mathcal{E}(\theta_i, \beta_i; \gamma)$
- ▶ Tomorrow's ability is

$$z'(z, \epsilon, \hat{z}) = e^{c+\epsilon} z^\rho \max \left\{ 1, \frac{\hat{z}}{z} \right\}^{\beta_i}$$

with imitation opportunities distributed according to  $\hat{M}(\hat{z}, z, \theta_i)$ .

- ▶  $\theta_i$ : how likely is it to meet a good match (if low, matching is difficult)?
- ▶  $\beta_i$ : how effective is the match?

# From micro to macro

- ▶ Macro/at-scale/aggregate

- ▶ Consider an at-scale policy  $\Delta\theta_i$

- ▶ Implies aggregate gain:

$$\Delta y_{\Delta\theta_i}(\theta_i, \beta_i; \gamma) \equiv y(\mathcal{E}(\theta_i + \Delta\theta_i, \beta_i; \gamma)) - y(\mathcal{E}(\theta_i, \beta_i; \gamma))$$

- ▶ Micro

- ▶ Consider a “matching intervention”

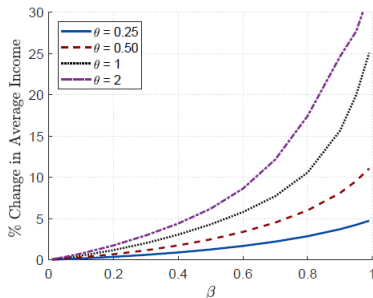
- ▶ Delivers  $ATE(\mathcal{E}_i)$  &  $Adjcov(\mathcal{E}_i)$  using two linear regressions.

## From micro to macro

- Aggregate gains depend differently on diffusion parameters:

$$\Delta y_{\Delta\theta_i}(\theta_i, \beta_i; \gamma)$$

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- 1-to-1 mapping  $g_i : ATE(\mathcal{E}_i), Adjcov(\mathcal{E}_i) \rightarrow \beta_i, \theta_i$ , but  $ATE(\mathcal{E}_i)$  itself **misleading!**

## Application: Kenyan firms

- ▶ RCT from [Brooks et al. \(2018\)](#) to estimate diffusion parameters.
- ▶ At-scale policy in Kenya using GE model  $\gamma = \gamma_{Kenya}$ 
  - ▶ Overall income rises by 11 percent:
    - ▶ new machine technology directly improves ability distribution
    - ▶ amplification effect through prices
  - ▶ Counterfactuals: For the same ATE, aggregate gains differ from 0.6 to 38 percent.

# Thoughts

- ▶ How important is “the rest of the model” ( $\gamma$ ) for aggregate gains (11%)
- ▶ The paper suggests that  $\beta$  drives aggregate gains
  - ▶ What does this mean for policy, i.e. should we try to increase  $\beta$ ?
- ▶ Validity of diffusion parameters as estimated from micro-data for at-scale policy changes?
  - ▶ e.g. firms are willing to share knowledge as long as they know that they only take part in a local intervention

# Summary

- ▶ Very important paper that links micro-evidence to general equilibrium models.
- ▶ Extremely relevant for policy-makers and the cost-effective scale-up of interventions.

**Thank you!**

Disclaimer: Views presented here reflect the opinions of the author and do not necessarily express the views of the Banque de France.